Mohammad Reza Nouri - Curriculum Vitae

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WORK EXPERIENCE

07/2017 - Present Business Development Consultant – Consulenza Di Investimento Nour-Como, Italy

- Providing entrepreneurship consulting services, launching startups and digital businesses, market development, transfer of technical knowledge specifically between Italian and Iranian companies in the following projects:
 - Providing business development and entrepreneurship consulting services(www.nourgroup.aminglobe.com).
- Online sales of Italian clothing in Iran(www.negozio.ir).
- Online sales of Iranian nuts and saffron in Italy(www.zafferanopersiano.com).
- Online sales of Iranian Carpets in Italy(www.tappetisamolino.com).
- Online sales of Iranian Carpets in Italy(www.herizcarpet.com)
- Establishment and organization of the Nostalgia Film Festival in Milan(www.filmnostalgia.com).
- Market development and sales of the "Il Melograno" company active in the production of health products and medical services (www.ilmelograno-mg.it).
- Cooperation with the representative of Business Monitor Company in Iran to provide business development consulting services to Iranian companies(www.businessmonitor.ir).
- Providing business development consulting services to the Italian company "Elzalift Srl" (www.elzalift.com)

09/2014 - 06/2017 Strategic Planning and IT Department Manager – Saipa Azin - Tehran, Iran

- Saipa Azin Company (with 1400 employees) is the manufacturer of car seats is affiliated to Saipa Company (the largest car manufacturer in Iran with 100,000 employees) in "Strategic Planning and IT Department" (with 20 employees) I was responsible for the following Divisions:
- Strategic planning and project control
- Business process analysis and company performance measurement
- Software engineering and information systems development
- Information and communication technology

03/2008 - 03/2011 Economic and Technical feasibility study projects Manager –Iran Automotive Industries Consulting Engineers Co - Tehran, Iran

- AICE Company, As the first company providing engineering and specialized services in Iran's automotive industry http://aice.co.ir). I worked 3 years in this company, during which I improved myself from Project expert to the Manager. I take part in carrying out of more than 50 projects in different areas such as Economic, Financial, and Risk Assessment of the projects which investments surpass 3 Billion Dollars. The research projects carried out by our group during this period have been in the fields of automotive industry, oil and gas industry, energy and food processing and packaging industry. The title of the completed projects is according to the attached file. The title of the studies is as follows:
- Market Study
- Technical Considerations
- Financial Projections or Economic Feasibility

09/2012 - 11/2015 Master of Science - Management Engineering - Politecnico di Milano, Milan (Italy)

Total Credits Passed: 105/105 ECTS. GPA: 100/110

Thesis Topic: Central Warehouse site selecting by the use of COG and MCDM models (CASE STUDY : Shamekh company Expansion and Relocating plan)

Abstract: This dissertation makes a location analysis of site selecting the Shamekh company. Given the dynamic environment surrounding the automotive industries, expansion requirements, rapid growth rate of variable cost, and financial-constrained, the site selection of a supply distribution center is critical to the future operations and logistics supporting the Saipa Company. Moreover, this research analyzes site selection alternatives through the use of three modeling techniques; the Center of Gravity Method, AHP Method, and Multi attribute utility analysis. The results of the analysis indicate that the most advantageous location for the central warehouse is in the Tehran industrial zone.

09/2004 - 7/2007 Bachelor's Degree – Industrial Engineering , Industrial Production - University of Azad (Tehran, Iran) Total Credits Passed: 142/136 CFU (6 Extra Credits)

Thesis Topic: Feasibility Study Of GE Health Care Company's expansion project

EXTRACURRICULAR ACTIVITIES

2019 – until now Co-Founder and Organizer Of Nostalgia Film festival(Milan-Italia)

Nostalgia Film Festival (NFF), the first independent Iranian film festival in the north of Italy, with no affiliation to any political or religious organizations, launched in 2019 with the aim of displaying attractive and broad audience Iranian cinematic productions in the European zone. Our festival is a seasonal event showcasing independent feature and short films made by Iranians from around the world

09/2010 - 07/2012 Member of University of Azad (South Tehran Campus Tehran) Industrial Engineering Association

The UOTMU aims at publishing papers and journals, holding workshop, arranging seminars, and enhancing and improving the university's Industrial Engineering stage and the member's knowledge of problem-solving skills.

LANGUAGES

ENGLISH: High Professional Proficiency (100%) – IELTS - Score: 6.5/9	
PERSIAN: Native (100%)	ITALIAN: Medium Communication (B1 level)
ARABIC: Basic Communication (30%)	
SKILLS	

Computer Skills

- Microsoft Office (Word, Excel, PowerPoint, Access); Advanced
- Assessment of economic and financial plans software (COMFAR); Advanced
- Decision-making software (Expert Choice- hierarchical analysis); Advanced
- Econometric software (Microfit and Eviews);Medium proficiency
- Mathematical modeling software (Math Lab); Medium proficiency
- Simulation software (QSS); Medium proficiency
- Programming and project control software (MS PROJECT); Advanced
- Operation Research software (WIN QSB and LINDO); Medium proficiency
- Design web pages software (WordPress); Medium proficiency
- Programming Language (C# and C++); Limited Professional Proficiency
- Graphic and image Editing tools(Paint.net , Adobe Photoshop); Medium Proficiency
- Video Editing(Bandicut); Medium Proficiency

Certificates

- Financial Engineering and Risk Management course from Industrial Management Institute;
- Introductory course to assess projects financially and economically by COMFAR u software from Ariana Industrial Research Group
- Advanced course to assess projects financially and economically by COMFAR ω software from Industrial Management Institute;
- Analysis and anticipation of market demand by MINITAB software from Scientific Society of Industrial Engineers-South Tehran branch;
- Cost Accounting from Industrial Management Institute;
- Letter of Credit (L/C) course from Industrial Management Institute;
- Strategic Management from Strategic Management Consulting Co.;
- Introductory and advanced LCDL course from Tehran Technical Complex;

- 5S Educational workshop certificate from Entrepreneurship Organization of Tehran University;
- Failure Modes and Effects Analysis on systems (FMEA) from Scientific Society of Industrial Engineers-South Tehran branch;
- Six sigma fundamentals and methodology certificate from Iran Six Sigma Academy ;
- ISO 9000 Standard fundamentals and internal auditing certificate-2000 edition from TUV RIAHLAND Co.;
- Negotiations principles and techniques course from Industrial Management Institute.

ADDITIONAL INFORMATION

Personal Characteristics and Interests

- Creative, proactive, responsible, team player, supportive, confident, flexible and accurate.
- Possession of an effective analytical, innovative and leadership skills with a friendly, motivated, encouraging and positive attitude.

Interests

Traveling, Meeting New People from Different Cultures, Entrepreneurship, Horseback Riding, Swimming, Ping Pong, and Joining a Non-Profit Board

Other

• High team working and leading skills and excellent ability to relate and communicate with people from different cultures, gained through the experience of traveling in different countries